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the little, brown handbook - pearson - the little, brown handbook tenth edition h. ramsey fowler st. edward's university jane e. aaron janice okoomian brown university new york reading, massachusetts menlo park, california harlow, england **influence: the psychology of persuasion ... - elibrary** - in the interim, some things have happened that i feel deserve a place in this new edition. first, we now know more about the influence process than before. **50 great myths of popular psychology - personal site** - praise for 50 great myths of popular psychology "true knowledge is hard won, and this timely and remarkable book shows us that stamping out falsehoods is no easy task either. **social science research: principles, methods, and practices** - i preface this book is designed to introduce doctoral and graduate students to the process of scientific research in the social sciences, business, education, public health, and related

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